

THE PAYBACK OF A NO HAZMAT FUEL TRAILER

- Buying off-road diesel in bulk eliminates the premiums paid for delivery services and the taxes paid for on-road fuel.
- Eliminating the HAZMAT requirement reduces labor and insurance costs.
- Maintaining a bulk diesel supply on site reduces the time wasted waiting and running for fuel.

All this is being accomplished by owners of Thunder Creek Multi-Tank Trailers across the nation. For most, a full return on investment is realized in just a matter of months.



REAL OWNERS. REAL SAVINGS.

"A lot of times these jobs are bid so tight that every time you can save a minute here and there it's just **more chance of us getting the job.**

Rick Hudson, Manatts Construction Co.

"Instead of those special trips with a 100-gallon tank to top off fuel, we can stop in and **top everything off at once.** It's a lot more cost-effective solution than anything else out there."

Matt Smith, SiteWorx

"We would call bulk trucks in and **I don't have that expense anymore.** It's one less headache. Plus, we get a discount on our fuel when we buy in bulk. **We're saving money. A lot more than you realize up front."**

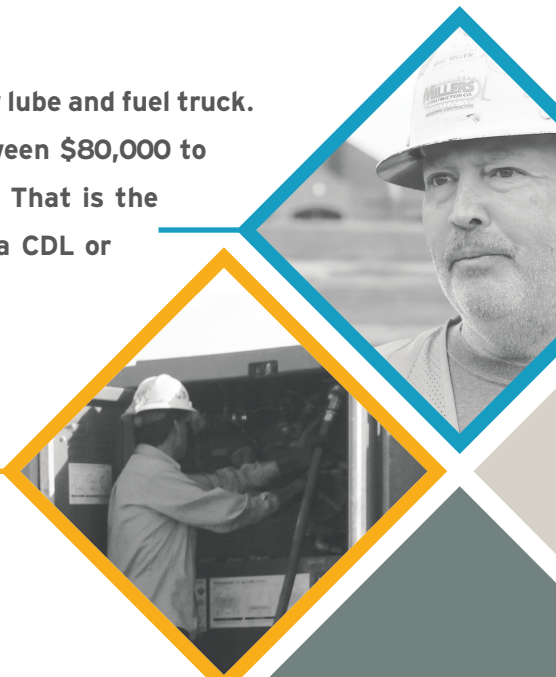
Greg Baker, NAP/Douds Stone

"We started several months ago looking to purchase a new lube and fuel truck. We found out real fast that we were spending anywhere between \$80,000 to \$200,000. **We didn't really want to spend the money that way.** That is the reason why now, I own a new Thunder Creek trailer. I do not need a CDL or **HAZMAT license to pull it. I don't need the expensive insurance."**

Michael Miller, Millers Construction

"In the last year, the fuel trailer is the most significant asset that we've purchased. We have two new trailers on order, **in two months those two trailers will be paid for.** This one trailer saves me from having to get four or five more employees, four or five more vehicles, four or five fuel tanks, fuel pumps."

Kyle Comeaux, Deep Well Equipment Rentals



REAL-WORLD RETURNS

These Return on Investment scenarios are from real businesses evaluating the purchase of a Thunder Creek Multi-Tank Trailer.

WATER, UTILITY, SEWER CONTRACTOR

Currently uses a third party to directly fill machines at a premium of \$0.60 per gallon. They average 24,000 gallons a month during a 6-month season. Buying in bulk will save \$14,400 monthly; \$86,400 annually; and they no longer need to stop to wait on fuel.

>>> 5 YEAR SAVINGS* \$388,430



ROI: **3**
MONTHS

FREIGHT COMPANY

A wet-hosing service comes to their yard to fill daily, tacking on \$0.50 per gallon. They buy DEF jugs at a \$2.00 per gallon premium. Buying fluids in bulk saves \$2,400 monthly; \$28,800 annually; plus they were able to equip their trailer with a compressor/generator and grease system to simplify PM.

>>> 5 YEAR SAVINGS* \$111,621



ROI: **14**
MONTHS

DEMOLITION CONTRACTOR

They make several trips a day to gas stations using small tanks in pickups. They average 3,000 gallons a month, taxed at \$0.87. They also use 60 jugs of DEF a month. Buying fluids in bulk saves \$2,910 monthly; \$34,920 annually; and frees up the time spent running for fuel.

>>> 5 YEAR SAVINGS* \$152,665



ROI: **8**
MONTHS

FUEL DISTRIBUTOR

With increased demand for low volume drops, yet challenged to find HAZMAT drivers, they evaluated purchasing a truck/fuel trailer in lieu of a new fuel truck. The vehicle, labor and insurance savings reduced overhead by \$14,625 monthly; \$175,500 annually

>>> 5 YEAR SAVINGS \$791,775**



ROI: **6**
MONTHS

*5 year cumulative savings less the cost of the trailer.

**5 year cumulative savings less the cost of the 3/4 ton truck and trailer.

WHAT'S MY BOTTOM LINE IMPACT?

A Multi-Tank Fuel Trailer will pay back quickly if you are:

- Paying a premium for wet-hosing or low-volume delivery services
- Purchasing on-road diesel at gas stations
- Handling DEF with small jugs
- Challenged to find employees with CDL / HAZMAT endorsements
- Paying expensive premiums for HAZMAT insurance
- Need an affordable alternative to a fuel truck
- Want to improve job site uptime and employee productivity

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